

INDIANA RURAL WATER ASSOCIATION

2018 SPRING CONFERENCE

April 16 - 18, 2018

and

2018 ANNUAL GOLF OUTING

April 16, 2018



Dear IRWA Associate Members:

The **Indiana Rural Water Association** Board and Staff invite you and your company to participate in our upcoming **Spring Conference** which will be held April 16 - 18, 2018 at the Marriott East Hotel & Conference Center located at 7202 East 21st Street; Indianapolis, IN 46219.



New Venue: **INDIANAPOLIS MARRIOTT EAST**

This will be our first event in our new April venue and we are excited at the various opportunities this presents. We will have two receptions, one on Monday and one on Tuesday, in place of our traditional IRWA hospitality suite. Please let us know any other ideas or suggestions!!

FYI - the Marriott East offers free parking and free wi-fi!!

Enclosed is a tentative new conference schedule, registration details for IRWA Associate Member exhibitors and vendor attendees, as well as, hotel reservation information and golf registration. Please note that due to scheduling issues with the hotel for this year only, we have had to change up our exhibit schedule.

March 30, 2018 is the **deadline** for exhibit registration. Exhibit space will continue to be distributed on a "first paid, first served" basis, and subject to space availability. To hold your space, please send in your registration today!!

DO WE NEED VOLUNTEERS??? *Absolutely!!*

Please contact MaryJane Peters (866-895-4792 or maryjane@indianaruralwater.org) to sign up!!

Hotel Reservations -- Hotel reservations should be made **directly with the Marriott East** in Indianapolis, Indiana by calling **317-322-3716** and using the **group code IRWIRWA**. Identify yourself as being with the Indiana Rural Water Association at the time the reservation is made in order to receive the special group rate. Reservations may also be made on-line the Hotel's website –

<https://tinyurl.com/irwaspringconferencemarriott> – and use the **group code IRWIRWA**. The group rate of \$121/night plus tax will be applicable until **March 15, 2018**, or until the block of rooms is sold out. Rooms reserved after the deadline are subject to regular room rates.

We thank you for your continued support as we enter this new chapter of IRWA!! Our vendors are such an important part of our Indiana Rural Water Association family and we look forward to your participation!!



INDIANA RURAL WATER ASSOCIATION GOLF OUTING -- REGISTRATION & SPONSORSHIPS

April 16, 2018

The purpose of this event is to provide our membership and other supporters with a fun and recreational activity, raise funds to support the Gambold Education Fund (GEF) and IRWA's educational programs, and encourage networking with all involved.

The golf outing will be held at **Ironwood Golf Course** located at 10955 Fall Road; Fishers, IN 46037, phone (317) 842-0551. Registration and **breakfast buffet begins at 9:00am**. The golf format will be a scramble with shotgun start at 10:30am (sharp). **Note: Burgers and brats will be sold on the course later in the day.**

When you arrive on the 16th, all you'll have to do is check in. NO tickets and NO hassles!

Registrations and payments must be received by April 2, 2018, to reserve your spot. We are limited on the number of golfers we can accommodate so get your registration in early.

PLEASE NOTE:

- ◆ Breakfast buffet begins at 9:00am. Shotgun start at 10:30am (sharp).
- ◆ Beverages on the course are included in your golf fees. Beverages from the clubhouse must be purchased.
- ◆ Burgers and brats will be sold on the course.
- ◆ Mulligans can be pre-purchased and will also be available at the course at \$5.00 each (limit one (1) per golfer).
- ◆ 50/50 tickets will be sold at the course to benefit the GEF and IRWA's educational programs.

Individual Registration:

(# of persons)

Golf and Buffet:	_____ @	\$110.00	=	\$ _____
Buffet Only:	_____ @	\$25.00	=	\$ _____
Mulligans:	_____ @	\$5.00	=	\$ _____
		Total	=	\$ _____

The following sponsorship opportunities are available. Your donation will further the Gambold Education Fund, help support IRWA and its valued educational programs, and promote your company at the same time.

PLATINUM SPONSOR - \$ 975.00

A \$975.00 donation will entitle you to two (2) foursomes for golf, breakfast buffet for eight, a listing of your company name on the buffet sponsor sign, a tee or green sponsor sign on each 9 holes on the course, a listing of your company name on the beverage cart, and a listing on the display board in the exhibit hall at the hotel. At this level of sponsorship, additional foursomes are \$400 per foursome, including breakfast buffet.

GOLD SPONSOR - \$ 650.00

A \$650.00 donation will entitle you to one foursome for golf, breakfast buffet for four, a listing of your company name on the buffet sponsor sign, a tee or green sponsor sign on each 9 holes on the course, a listing of your company name on the beverage cart, and a listing on the display board in the exhibit hall at the hotel.

SILVER SPONSOR - \$ 525.00

A \$525.00 donation will entitle you to one foursome for golf, breakfast buffet for four, a listing of your company name on a tee or green sponsor sign on the course, and a listing on the display board in the exhibit hall at the hotel.

BRONZE SPONSOR - \$ 125.00

A \$125.00 donation will entitle you to a listing of your company name on a tee or green sponsor sign on the course and a listing on the display board in the exhibit hall at the hotel.

Platinum Sponsor	\$975.00	\$ _____
Additional Platinum Foursomes _____ @ \$400		\$ _____
Gold Sponsor	\$650.00	\$ _____
Silver Sponsor	\$525.00	\$ _____
Bronze Sponsor	\$125.00	\$ _____
Total		\$ _____

Platinum, Gold, Silver, and Bronze Sponsors —

Please list your company's name as you wish it to appear on all signage and promotional materials:

**Foursome/
Group Name:** _____

Contact: _____

Address: _____

City: _____

State: _____

Zip: _____

Phone: _____

Fax: _____

E-mail: _____

Cell: _____



INDIANA RURAL WATER ASSOCIATION

2018 Spring Conference



April 16-18, 2018 (Mon.-Wed.)
Marriott East; 7202 East 21st Street; Indianapolis, IN 46219

REGISTRATION FORM for EXHIBITORS and NON-EXHIBITORS!

*Please use this side of the form to determine your appropriate registration fees.
Please use the other side to let us know your staff registrations and exhibit needs.*

____ YES, we DO wish to Exhibit or NO, we DO NOT wish to Exhibit ____

Please be certain your IRWA membership is current if you plan to take advantage of the IRWA Member rates!

Exhibit space is assigned on a first paid, first served basis, subject to space availability.
All reservations are tentative until payment is received.
The deadline for exhibit registration is **March 30, 2018**.

Company _____
 Contact Person _____ E-mail _____
 Address _____ City _____ State _____ Zip _____
 Tel (_____) _____ Fax (_____) _____ Cell (_____) _____

EXHIBITOR – IRWA MEMBER (includes listing in Conference Booklet)

Category I -- 8' Booth Space and Under (includes 2 staff registrations)	\$585	_____
Category II -- 10' Booth Space (includes 2 staff registrations)	\$685	_____
Extra staff registrations	_____ x \$75	_____

EXHIBITOR – NON-IRWA Member (includes listing in Conference Booklet)

Category I -- 8' Booth Space and Under (includes 2 staff registrations)	\$885	_____
Category II -- 10' Booth Space (includes 2 staff registrations)	\$985	_____
Extra staff registrations	_____ x \$75	_____

NON-Exhibitor – IRWA MEMBER — One Person Full Conference

Second Full Conference Staff Registration	\$300	_____
Additional Full Conference staff registrations	\$200	_____
	_____ x \$100	_____

ONE DAY ONLY NON-Exhibitor – IRWA MEMBER

<u>NON-Exhibitor – NON-IRWA Member</u> (includes 1 staff registration)	\$275	_____
Extra staff registrations	\$585	_____
	_____ x \$250	_____

Monday & Tuesday Evening Receptions are included in your registration fees!

<u>Name</u>	<u>Monday Lunch</u> \$20.00	<u>Tuesday Lunch</u> \$20.00	<u>Monday Reception</u> Yes or No	<u>Tuesday Reception</u> Yes or No
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

(Please list additional registrations on separate sheet)

Total Lunches \$ _____
GRAND TOTAL \$ _____

REGISTRATION and PAYMENT:

Register on-line at www.indianaruralwater.org — OR — Mail, Fax or Email
 your completed forms along with proper payment (credit card info or check made payable to IRWA) to:
 MaryJane Peters; Indiana Rural Water Association; P. O. Box 242; Zionsville, IN 46077;
 Office 866-895-4792; Fax 855-202-7298; Email: maryjane@indianaruralwater.org

STAFF REGISTRATION and EXHIBIT RESERVATION FORM
 TO TENTATIVELY RESERVE YOUR EXHIBIT SPACE, fax this form to IRWA at 855-202-7298
 EXHIBIT REGISTRATION MUST BE RECEIVED BY IRWA BY **March 30, 2018.**

Company _____
 Contact _____ E-mail _____
 Address _____
 City _____ State _____ Zip _____
 Tel (____) _____ Fax (____) _____ Cell (____) _____

PRIMARY STAFF REGISTRATIONS (2 registrations included with company registration fee):

Name _____ E-mail _____
 Tel (____) _____ Fax (____) _____ Cell (____) _____
 Name _____ E-mail _____
 Tel (____) _____ Fax (____) _____ Cell (____) _____

ADDITIONAL STAFF REGISTRATIONS (Extra charge -- Please use additional sheets if needed):

Name _____ E-mail _____
 Name _____ E-mail _____
 Name _____ E-mail _____
 Name _____ E-mail _____
 Name _____ E-mail _____

EXHIBIT REGISTRATION:

TO ADEQUATELY ADDRESS YOUR EXHIBIT SPACE NEEDS, PLEASE CHECK APPROPRIATE ITEMS BELOW:

CATEGORY I: _____ Table Top Exhibit (6' table) – 8' width space
 (includes table)
 _____ 8' width Space for Free Standing Floor Exhibit
 _____ table needed
 CATEGORY II: _____ 10' width Space for Free Standing Floor Exhibit
 _____ table needed
 _____ 10' width Space for Equipment Display
 _____ table needed

OTHER NEEDS:

NOTE: Electricity is available in the Exhibit Area, but the Hotel will charge to access. Please send in the attached Exhibitor Request Form for electricity directly to the Hotel. IRWA will supply them with your assigned booth number.

Exhibits requiring more than a 10' width space **MUST** contact Odetta at IRWA (317-402-7349) to make special arrangements.

State type of Sales/Service: _____

State specific exhibitors you wish to **STAY AWAY FROM:** _____

State specific exhibitors you wish to **BE PLACED NEXT TO:** (Note: Both Exhibitors must make the same request.)

OTHER SPECIAL REQUESTS: _____

QUESTIONS? Call Odetta Cadwell, IRWA Executive Director at 317-402-7349

Summary Sheet

Indiana Rural Water Association; P. O. Box 242; Zionsville, Indiana 46077
(866) 895-4792 Office — (855) 202-7298 Fax — www.indianaruralwater.org



INDIANA RURAL WATER ASSOCIATION 2018 SPRING CONFERENCE

Company Name - _____

<u>Spring Conference 2018</u>	<u>Golf Outing 2018 - Sponsorships</u>	<u>Golf Outing 2018 - Registration</u>
Exhibitor or Non-Exhibitor Fee \$ _____	Platinum Sponsor-\$975 \$ _____ Additional Platinum Foursomes _____ @ \$400 \$ _____	Golf & Breakfast Only \$ _____ # of persons _____ @ \$110.00
Extra staff registrations _____ x \$75 = \$ _____	Gold Sponsor-\$650 \$ _____	Breakfast only \$ _____ # of persons _____ @ \$25.00
Monday Lunch _____ x \$20 = \$ _____	Silver Sponsor-\$525 \$ _____	Mulligans \$ _____ # of persons _____ @ \$5.00
Tuesday Lunch _____ x \$20 = \$ _____	Bronze Sponsor-\$125 \$ _____	Sub-Total \$ _____
Sub-Total \$ _____	Sub-Total \$ _____	

→ **Grand Total** \$ _____ **Bill us** **Check** **Credit Card**

Please:
 ♦ include all registration forms with payment
 ♦ send payment by fax or mail

CREDIT CARD: # _____
 Exp.: ____ - ____ Security: _____ Billing Zip Code: _____
 NAME ON CARD: _____
 SIGNATURE _____

Indiana Rural Water Association -- 2018 Spring Conference – Tentative Schedule

Monday, April 16, 2018

7:00am Registration
 7:00-10:30am Exhibit Set-up (Option #1)
 8:00-Noon Pre-Conference Workshop
 9:00am Golf Registration and Breakfast Buffet (at course)
 10:30a (sharp) Golf Shotgun Start
 Noon-1:00pm Registration & Lunch
 1:00-5:00pm Pre-Conference Sessions
 1:30-3:30pm Exhibit Set-Up (Option #2)
5:30p-7:00p Reception - Exhibit Hall
 (hors de'oeuvres and beverages)

NOTE: Booths MUST BE SET-UP BY 4:00pm on Monday. Booths not set up by 4:00pm will have to wait until after the Reception is over at 7:00pm

On Monday, April 16 — If you will be unavoidably delayed in setting up your exhibit, call Jay Ferguson at 317-408-7136. Failure to do so will result in loss of booth space.

Tuesday, April 17, 2018

6:45-7:45am Registration
 7:00am Exhibits Open
 7:45-8:00am Opening Ceremony
 8:00-8:50am Sessions
 8:50-9:25am Exhibits Open—Session Break
 9:25-9:40am Vendor Introductions (one representative per company)
 9:40-10:30am Sessions
 10:30-11:00am Exhibits Open—Session Break
 11:00-11:50am Sessions
 11:50a-12:15p Annual Membership Meeting
 11:50am-1:00pm Awards Lunch
 1:00-1:50pm Sessions
 1:50-2:30pm Exhibits Open—Session Break
 2:30pm Vendor Meeting
 2:30-3:20pm Sessions
 3:20-4:00pm Exhibits Open—Session Break
 4:00-5:00pm Sessions
 5:30p-7:00p Reception - Exhibit Hall
 (hors de'oeuvres and beverages)
7:00p Exhibit Tear Down

Wednesday, April 18, 2018

8:00-9:40am Sessions
 9:40-10:00am Session Break
 10:00-12:00pm Sessions

NOTE: For everyone's benefit, no booths are to be torn down until AFTER the Tuesday evening reception is over.

Exhibits requiring more than a 10' exhibit space **MUST** contact IRWA to make special arrangements.
 Please call Odetta Cadwell at 317-402-7349



- LOOK FOR THE WINDMILL -

Indiana Rural Water Association's icon, the windmill, has been around for thousands of years and it continues to symbolize **IRWA's** mission and dedication to the industry that we all so proudly serve.

The windmill's humble beginnings can be traced back to the need to pump water in ancient Persia (about 500 – 900A.D.) The design of this timeless invention has continued to change and evolve – serving many needs in the daily lives of those past and present.

Indiana Rural Water Association is committed to serving you and the ever changing needs of our industry. We offer you the promise, and we have the drive, to succeed in this mission despite daunting (and sometimes puzzling) obstacles.

We ask for your continued support of **IRWA**, and of each other, as we work together to provide the best water environment possible for our family, friends, and neighbors – today and in the future.

Hotel Reservations -- Hotel reservations should be made **directly with the Marriott East** (7202 East 21st Street; Indianapolis, IN 46219) by calling 317-322-3716 and using the **group code IRWIRWA** to receive our special rate of \$121.00 plus tax — OR — on-line thru the hotels website (<https://tinyurl.com/irwaspringconferencemarriott>) and use the group code **IRWIRWA**. The group rate will be applicable until March 15, 2018 or until the block of rooms is sold out. Rooms reserved after the deadline are subject to regular room rates.

IRWA DIRECTORS

LARRY McINTOSH, President
Jackson County Water Corp.

JOHN CRIDER, Vice President
City of Berne

MIKE SIMPSON, Secretary/Treasurer
Associate Member Representative
M.E. Simpson Company Inc.

REX CHAPMAN, Director
Town of Brook

ROB COGHILL, Director
Town of Chandler

NEAL McKEE, Director
City of Anderson

CHAD COLBY, Director
Town of Rossville

TROY ELLESS, Director
Town of Bainbridge

JIM WILLIAMS, Director
Associate Member Representative
Peerless Midwest, Inc.

IRWA STAFF

ODETTA CADWELL, Executive Director
MONIQUE RIGGS, Program Manager
MARYJANE PETERS, Administrative Director
MEGAN FLEMING, Administrative Assistant

Indiana Rural Water Association
thanks you for
your participation and support!!

Throughout IRWA's history, the encouragement and cooperation we receive from our Associate Members and the vendor community have allowed us to pursue our common interests of assisting and improving the water environment in Indiana.

Thank you for your commitment to Indiana's water and wastewater industry
and to Indiana Rural Water Association!!